Proactive Natural Gas Development Partner





The SEDA-COG Joint Rail Authority



- Since 1983: Classic public-private partnership which is an 8 county joint municipal authority
- JRA owns the railroad and related property (grew trackage from 80 to 200 miles)
- JRA contracts for private railroad operation:
 - North Shore Railroad and Affiliated Companies
 - Lycoming Valley RR
 - Juniata Valley RR
 - Nittany & Bald Eagle RR
 - Shamokin Valley RR

Public-Private Partnership Structure



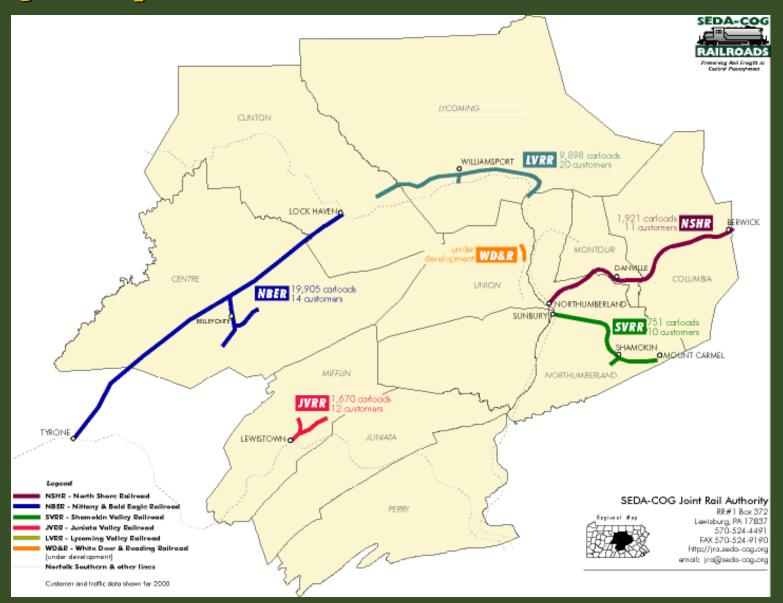
SEDA-COG JRA Role

- Rail system oversight and strategic planning
- Capital facilities upgrades and expansions
- Land and site acquisitions and developments
- Vehicle for shipper and public accountability

Railroad Operator Role

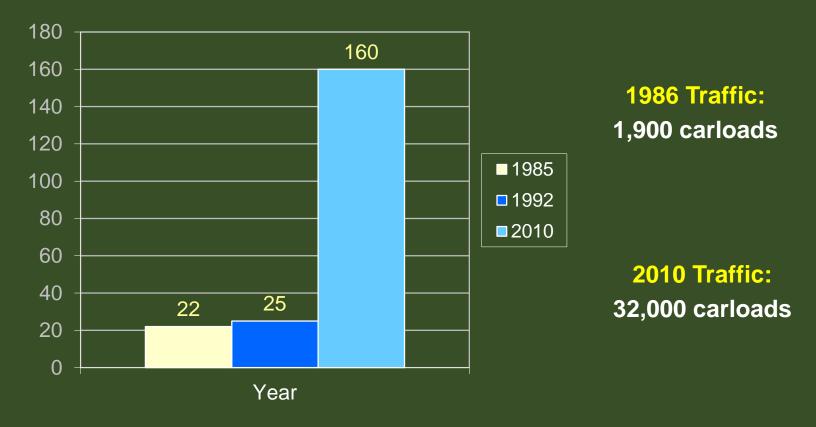
- Rail freight service operations (power and crews)
- Track maintenance
- Customer services and marketing
- Primary interface with Class 1 railroads

JRA System - 200 route miles



Traffic Density 1985-1992-2010





Total Jobs Retained 1985 = 3,000

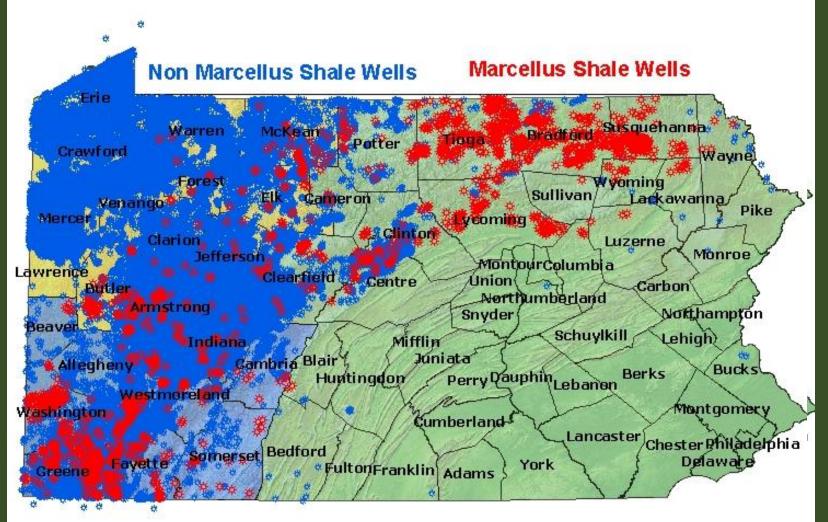
Current Employment of Our 100 Customers = 9,500+

Rail Role in Marcellus Development

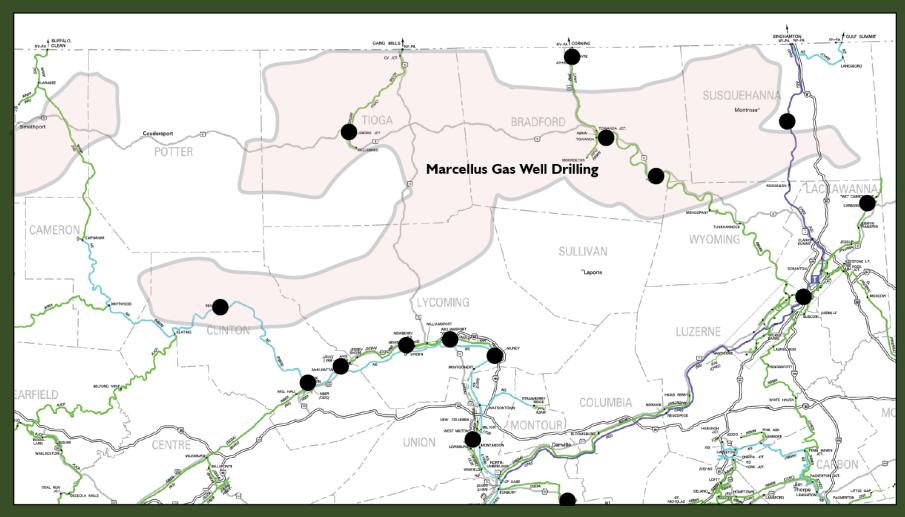


- Commodities handled by rail:
 - Frac Sand
 - "Regular" frac sand
 - Coated resinous sands
 - Ceramic proppants
 - Pipe (downhole, gathering and transmission)
 - Hydrochloric acid
 - Drill cuttings
 - Brine water/sludge
 - Cements and related materials
 - Miscellaneous
 - Mats
 - Equipment

Marcellus Shale Drilling in PA



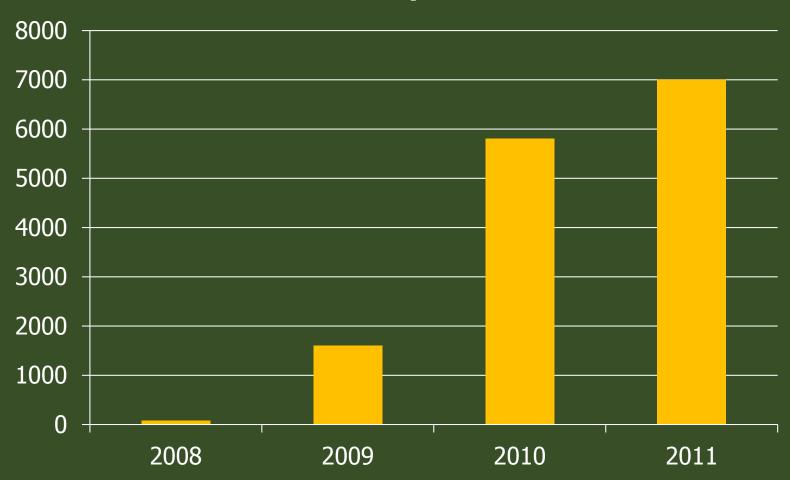
Marcellus Shale Drilling and Rail Facility Locations



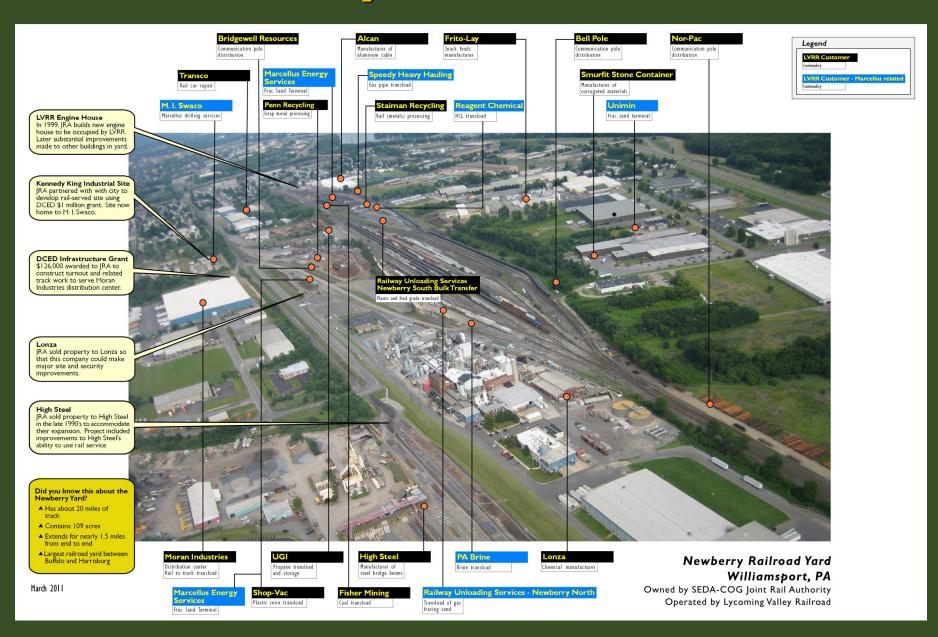
Rail-truck terminals or transloads

Lycoming Valley Railroad Gas Related Traffic

Carloads per Year



LVRR-Newberry Yard



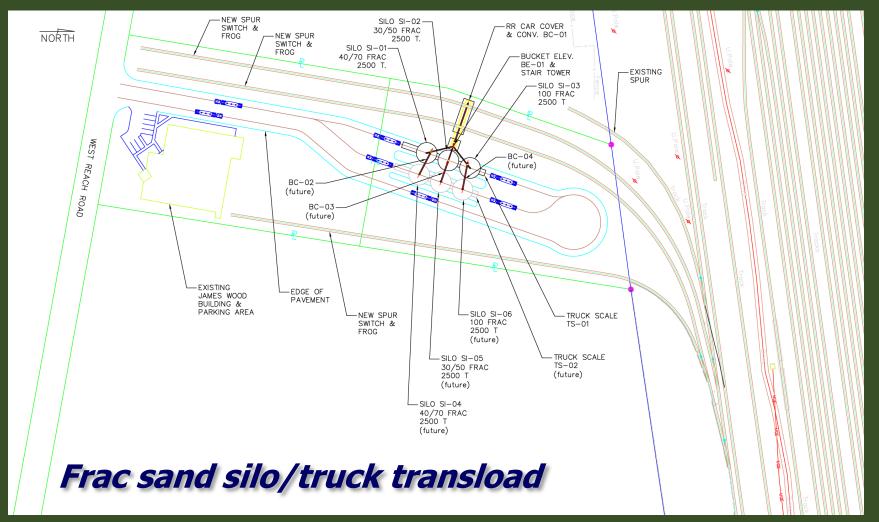
LVRR-Newberry Bulk Transfer Facility





LVRR-Newberry Reach Road Terminal





LVRR - Williamsport M. I. Swaco





LVRR -Williamsport HCL Transload





JRA Property Nearing Full Utilization

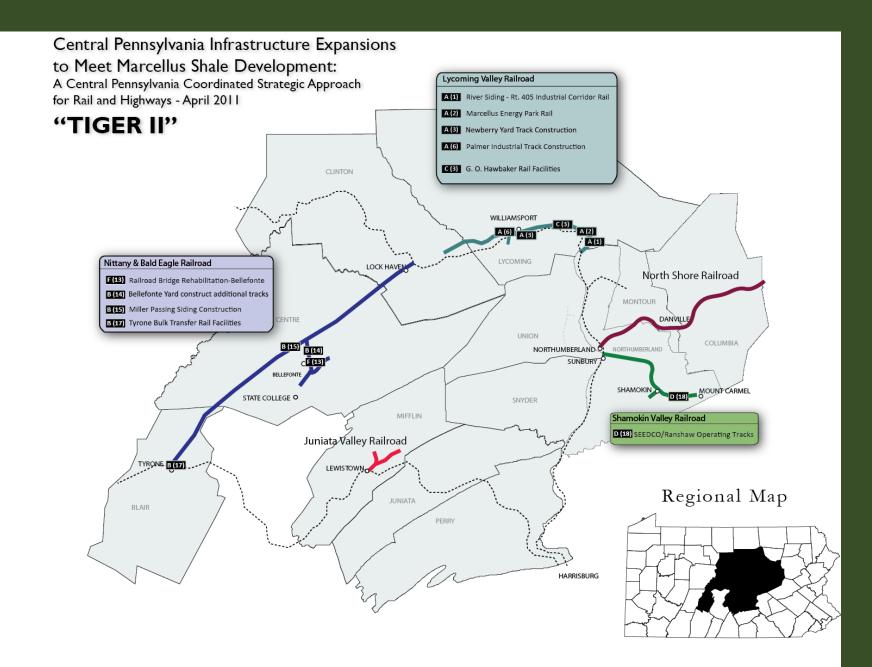


- We are working with the IPC in Williamsport and Mifflin County IDC to identify new sites along the various rail lines.
- Virtually all of Newberry Yard not necessary for operations has been occupied.
- JRA actively looking for additional land adjacent to existing railroad properties

JRA as Proactive Economic Development Partner



- TIGER II/RACP/PIB Projects
 - + \$4.7M SEDA-COG Joint Rail Authority
 - + \$10M U. S. DOT TIGER II Grant
 - + \$3.85M PennDOT Grant (RTAP)
 - + \$12.6M PIB Loan
 - + \$750K RACP Grant
 - +\$2.2M Private Partners and North Shore RR
 - = 16 Projects in Six Counties Totaling \$34.1M



JRA as Proactive Economic Development Partner

■ JRA role:

- Strategic rail system expansion
- Long-term rail system capacity retention
- Rail capacity outlasts individual corporate transitions = strong asset to attract future industries
- Mobilize/maximize public and private investments in rail freight infrastructure



Questions?